

EARNINGS RELEASE

2nd Quarter of 2012



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BANCO PAULISTA has announced its results for 2Q12. BANCO PAULISTA is recognized for providing foreign exchange and treasury services, in addition to funding for middle market companies and asset management, settlement and custody. In addition, it offers settlement bank services at the CETIP, SELIC, BM&FBOVESPA and the CBLC for financial institutions, in addition to being the clearing house agent for brokerage houses at the CBLC.

SOCOPA, a full subsidiary and experienced securities and foreign exchange broker, operates in these segments on the São Paulo Stock and Commodities and Futures Exchange, BM&F&BOVESPA, on the domestic and international markets.

MESSAGE FROM THE MANAGEMENT

BANCO PAULISTA has reached the end of yet another quarter with net income, for the fifth consecutive time, from which we can deduce that the changes to the Bank's strategy are working. With the results of each quarter, the benefits are increasingly evident, enabling us to look ahead to an even brighter future for the Institution.

Foreign exchange transactions once again made a sterling contribution to the positive quarterly results, further emphasizing the strength and consistency of this line of business. Given the Bank's traditional conservative approach to its business, it was decided to reduce the credit portfolio during the quarter, giving priority to liquidity in the face of the rising levels of delinquencies affecting the market. Therefore management relinquished an immediate increase in revenue from sustained midand long-term transactions, in preference to higher profitability. The Basel Ratio stood at 21.3% in June 2012, affording the Bank a substantial margin for available growth, but always backed up by rigorous analysis of the asset quality.

The recently-founded Riviera Investimentos (Asset Management), in which the Bank has a 51% stake, now has over R\$ 600 million under management. Several structured funds – Equity Investment Funds (FIP) and a Property Investment Fund (FII) – are in the final stage of raising funding and are likely to see a substantial increase in total assets under management before the end of the year.

The effects of the assignment of Consumer Credit Rights (CDC) are wearing off, with an increasingly irrelevant impact on income. The securitization agreement for the assignment of delinquent credit rights was concluded in 2011, reducing the effect of the CDC liabilities on the balance sheet.

Finally, BANCO PAULISTA is enhancing its commitment to strength, transparency and governance, the pillars that have supported the improvements in the Bank's results over recent quarters, and which will be essential in the constant search for efficiency.



MAIN INDICATORS

| Main Indicators | 2012 | 1Q12 | (%) Var. | 2Q11 | (%) Var. | 1512 | 1511 | (%) Var. |
|--------------------------------------|-----------|-----------|------------|-----------|------------|-----------|-----------|-----------|
| Income from Financial Intermediation | 31,448 | 41,297 | -23.8% | 42,642 | -26.3% | 72,745 | 54,021 | 34.7% |
| Operating Income | 9,185 | 9,043 | 1.6% | 19,123 | -52.0% | 18,228 | 11,396 | - |
| Net Income (Loss) | 4,808 | 3,713 | 29.5% | 11,747 | -59.1% | 8,521 | 6,226 | - |
| Adjusted Net Income (Loss) (*) | 8,469 | 6,297 | 34.5% | 15,419 | -45.1% | 14,766 | 19,092 | -22.7% |
| Shareholders' Equity | 127,84 | 123,039 | 3.9% | 117,214 | 9.1% | 127,847 | 117,214 | 9.1% |
| Total Assets | 1,630,344 | 1,612,357 | 1.1% | 1,570,767 | 3.8% | 1,630,344 | 1,570,767 | 3.8% |
| Total Credit Portfolio | 220,952 | 285,946 | -22.7% | 362,324 | -39.0% | 220,952 | 362,324 | -39.0% |
| Total Funding | 866,197 | 1,008,755 | -14.1% | 991,412 | -12.6% | 866,197 | 991,412 | -12.6% |
| Net Interest Margin (NIM) (% p.a.) | 13.0% | 18.3% | -5.36 p.p. | 18.4% | -5.41 p.p. | 11.0% | 9.9% | 1.14 p.p. |
| Efficiency Ratio | 53.7% | 50.7% | 3.02 p.p. | 40.6% | 13.08 p.p. | 52.1% | 48.7% | 3.38 p.p. |
| Efficiency Ratio (*) | 49.7% | 48.3% | 1.38 p.p. | 38.3% | 11.40 p.p. | 49.0% | 42.5% | 6.50 p.p. |
| Basel Ratio | 21.3% | 18.0% | 3.35 p.p. | 18.8% | 2.48 p.p. | 21.3% | 18.8% | 2.48 p.p. |

^(*) After stripping out the effects of CDC

PERFORMANCE

Net Income

For the fifth consecutive quarter BANCO PAULISTA turned in an operating profit, reflecting the strength and the consistency of its traditional business areas. This run of positive results is evidence that the Bank's decision to restructure was the correct one to take, in addition to boosting confidence in the fact that the Institution is on the right path, where the focus is always on results. Earnings for 2Q12 stood at R\$ 4,8 million, growth of 29.5% when compared to the R\$ 3,7 million recorded in the previous quarter. Accumulated net income for the six-month period was R\$ 8,5 million, an increase of 36.9% over the same period of 2011. Foreign exchange transactions once again played an important role in the Bank's results. The foreign exchange portfolio showed a positive balance of R\$ 38,4 million for the quarter, up by 14.9% over the R\$ 33,4 million in 1Q12. For the six-month period the result was even more significant, with an accumulated balance of R\$ 71,9 million, or 47.2% over 1S11.

11,747 8,710 3,728 3,728 3,728 3,713 4,808 4,808 6,226 6,226 8,521 Net Income (Loss) Net Income (Loss) – Excl: CDC

NET INCOME (LOSS) - R\$ thousands

Pró-Forma

BANCO PAULISTA, maintaining its commitment to transparency and governance, continues to publish its pro-forma results, which do not take into account the effects of CDC transactions. Without those effects, net income for 2Q12 would have amounted to R\$ 8,5 million, and R\$ 14,8 million for the half-year.

| Pro Forma Result | 2011 | 1012 | 2012 | 1511 | 1512 |
|--|---------|---------|---------|----------|---------|
| Income before taxes and minority interests | 18,308 | 8,365 | 8,487 | 9,273 | 16,852 |
| Income and social contribution taxes | (7,876) | (4,923) | (4,047) | (7,880) | (8,970) |
| Deferred tax assets | 1,643 | 466 | 621 | 5,161 | 1,087 |
| Statutory profit sharing | (328) | (195) | (253) | (328) | (448) |
| Net Income (Loss) | 11.747 | 3,712 | 4,808 | 6,226 | 8,520 |
| (-) Result of CDC | (3,672) | (2,584) | (3,661) | (12,866) | (6,245) |
| Pro Forma Net Income | 15,419 | 6,297 | 8,469 | 19,092 | 14,766 |

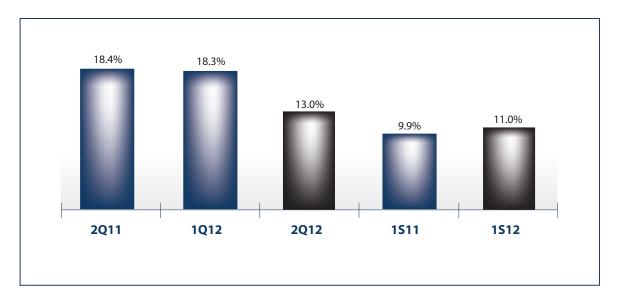


The impacts of the co-obligation from the assigned portfolio are slowly having less effect on the results of BANCO PAULISTA, as the portfolio approaches maturity. Furthermore, the securitization arrangement entered into at the end of 2010 protects the Institution's profitability by avoiding new allocations of provisions. The purpose of the arrangement with Paulista Companhia Securitizadora de Créditos Financeiros, an associate entity, is to assign past-due credit rights arising from loans and financing granted by the Bank. To that end, the securitization company was paid R\$ 15,3 million referring to the result of price equalization, calculated by taking into account the default track record of the assigned portfolio. The amount will be appropriated to the results as "other operating expenses" in the same proportion as the loans underlying this arrangement reach maturity, which will substantially occur by December 2012.

Interest Margin

Annualized Net Interest Margin (NIM) stood at 13.0%, and 11.0% for the first six-month period. The one-off reduction in revenue from credit transactions and non-cash losses involving currency hedge transactions adversely affected the margin for the quarter.

NET INTEREST MARGIN (NIM) (% p.a.)



EFFICIENCY RATIO

The efficiency ratio stood at 53.7%, slightly down in relation to the previous quarter, affected by the negative result from hedge transactions (securities) and by lower revenues from credit transactions on account of the strategic reduction in the portfolio in recent months.

Administration and personnel expenses declined by 3.5% and 13.4%, respectively; but this effect was not reflected in the ratio, because of the one-off loss from securities. However the Bank expects to maintain this level of expenses over forthcoming quarters, which leads us to believe that the efficiency ratio will show an improvement in future results.

After stripping out the effects of CDC, the efficiency ratio for 2Q11 stood at 49.7%, against 48.3% for the previous quarter.

| Efficiency Ratio | 2012 | 1012 | (%) Var. | 2011 | (%) Var. | 1512 | 1511 | (%) Var. |
|--------------------------------------|--------|---------------|----------|--------|-----------|--------|--------|----------|
| Expenses | 24,511 | 27,032 | -9.3% | 24,785 | -1.1% | 51,543 | 42,805 | 20.4% |
| Personnel | 9,466 | 9,812 | -3.5% | 8,001 | 18.3% | 19,278 | 16,312 | 18.2% |
| Administration | 12,110 | 13,985 | -13.4% | 11,780 | 2.8% | 26,095 | 19,842 | 31.5% |
| Tax | 2,935 | 3,235 | -9.3% | 5,004 | -41.3% | 6,170 | 6,651 | -7.2% |
| Revenues | 45,648 | 53,346 | -14.4% | 61,027 | -25.2% | 98,994 | 87,914 | 12.6% |
| Income from financial intermediation | 31,448 | 41,297 | -23.8% | 42,642 | -26.3% | 72,745 | 54,021 | 34.7% |
| + provision for doubtful debtors | 6,493 | 7,187 | -9.7% | 6,528 | -0.5% | 13,680 | 18,040 | -24.2% |
| Income from services | 7,707 | 4,862 | 58.5% | 11,857 | -35.0% | 12,569 | 15,853 | -20.7% |
| Efficiency Ratio | 53.7% | 50.7 % | 3.0 p.p. | 40.6% | 13.1 р.р. | 52.1% | 48.7% | 3.4 p.p. |

| Efficiency Ratio (Excl. CDC) | 2Q12 | 1012 | (%) Var. | 2011 | (%) Var. | 1512 | 1511 | Var. (%) |
|--------------------------------------|--------|--------|----------|--------|-----------|---------|---------|----------|
| Expenses | 24,511 | 27,032 | -9.3% | 24,785 | -1.1% | 51,543 | 42,805 | 20.4% |
| Personnel | 9,466 | 9,812 | -3.5% | 8,001 | 18.3% | 19,278 | 16,312 | 18.2% |
| Administration | 12,110 | 13,985 | -13.4% | 11,780 | 2.8% | 26,095 | 19,842 | 31.5% |
| Tax | 2,935 | 3,235 | -9.3% | 5,004 | -41.3% | 6,170 | 6,651 | -7.2% |
| Revenues | 49,309 | 55,930 | -11.8% | 64,699 | -23.8% | 105,239 | 100,780 | 4.4% |
| Income from financial intermediation | 31,448 | 41,297 | -23.8% | 42,642 | -26.3% | 72,745 | 54,021 | 34.7% |
| + provision for doubtful debtors | 6,493 | 7,187 | -9.7% | 6,528 | -0.5% | 13,680 | 18,040 | -24.2% |
| Income from services | 7,707 | 4,862 | 58.5% | 11,857 | -35.0% | 12,569 | 15,853 | -20.7% |
| Effects of CDC | 3,661 | 2,584 | 41.7% | 3,672 | -0.3% | 6,245 | 12,866 | -51.5% |
| Efficiency Ratio | 49.7% | 48.3% | 1.4 р.р. | 38.3% | 11.4 р.р. | 49.0% | 42.5% | 6.5 p.p. |



LIQUIDITY

| Distribution of Net Assets (R\$ thousands) | 2012 | 1012 | (%) Var. | 2011 | (%) Var. |
|--|---------|---------|----------|---------|----------|
| Cash and cash equivalents | 164,222 | 150,635 | 9.0% | 132,296 | 24.1% |
| Short-term interbank investments | 208,970 | 193,150 | 8.2% | 65,829 | 217.4% |
| Aplicações no Mercado Aberto (líquido) | 134,317 | 179,885 | -25.3% | 49,170 | 173.2% |
| Investments in Interbank Deposits | 74,653 | 13,265 | 462.8% | 16,659 | 348.1% |
| Securities and Derivatives (Trading Book – Available for Sale) | 217,114 | 247,689 | -12.3% | 333,597 | -34.9% |
| Interbranch Business (Net) | 26,959 | 72,141 | -62.6% | 81,807 | -67.0% |
| Total Net Assets | 617,265 | 663,615 | -7.0% | 613,529 | 0.6% |

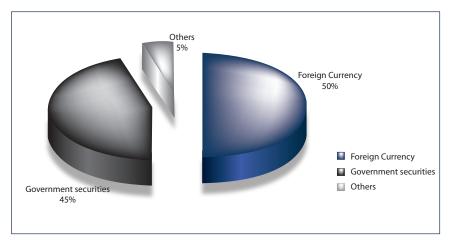
Net assets totaled R\$ 617,0 million, down by 7.0% in relation to 1Q12. Liquidity remains comfortable and sufficient for the Institution's requirements. Attention should also be drawn to the fact that BANCO PAULISTA also has access to additional liquidity through the Term Deposits with Special Guarantee mechanism (DPGE), amounting to R\$ 268,0 million, funds to which the Bank has access as and when management deems it to be in its interest. In addition, the Bank has adopted a more conservative approach to renewing the current DPGEs, as these involve higher costs on account of the high level of liquidity they provide.

EVOLUTION OF THE CASH POSITION - R\$ thousands

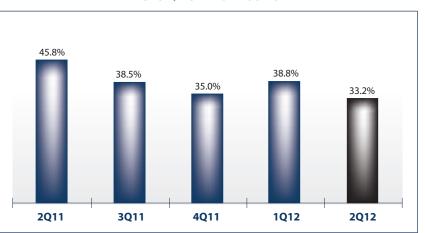


The Bank's cash position remained at a comfortable level at the close of the quarter, amounting to R\$ 198,0 million. This amount was primarily channeled to meeting the demand for short-term foreign exchange transactions. During the quarter, the cash position was divided 50.0% in foreign currency; 45.5% in government securities; and 5.0% in other investments

CASH BREAKDOWN (June/12)



CASH/TOTAL DEPOSITS



BANCO PAULISTA also monitors its liquidity level using the ratio of the cash position to total deposits, which in 2Q12 stood at 33.2%.

Asset and Liability Management

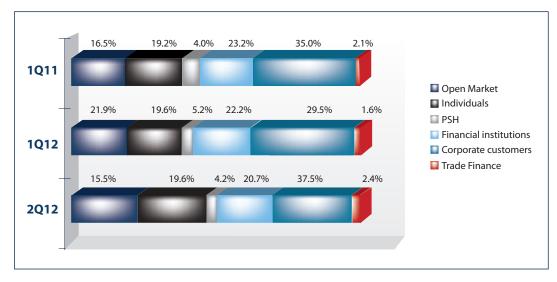
The Bank remains adequately matched in terms of assets and liabilities, enabling it to minimize exposure to occasional mismatches between rates and terms applied. The average term of (middle market) credit transactions (middle) is 186 days, while the average funding term is 205 days, creating a positive gap of 25 days.

FUNDING

In 2Q12, funding totaled R\$ 866,2 million, down by 14.1% over the previous quarter. Given the comfortable cash position, the Bank has been more selective when rolling over current funding lines, leading to a decline in the balance for the quarter, but which is still at a perfectly healthy level to meet the Institution's operations in terms of both tenors and volume.

| Funding (R\$ thousands) | 2012 | 1012 | (%) V ar. | 2011 | (%) Var. |
|---|---------|-----------|------------------|---------|----------|
| Call deposits | 55,344 | 84,672 | -34.6% | 63,921 | -13.4% |
| Term deposits | 369,881 | 396,226 | -6.6% | 404,450 | -8.5% |
| Up to 1 year | 262,258 | 287,349 | -8.7% | 237,635 | 10.4% |
| Over 1 year | 107,623 | 108,877 | -1.2% | 166,815 | -35.5% |
| Interbank deposits | 98,734 | 136,466 | -27.6% | 96,096 | 2.7% |
| Open Market Funding | 162,674 | 156,500 | 3.9% | 146,823 | 10.8% |
| Liabilities for Loans and On-Lending Overseas | 27,176 | 24,140 | 12.6% | 18,099 | 50.1% |
| PSH — Social Housing Subsidized Loans | 34,060 | 42,352 | -19.6% | 60,155 | -43.4% |
| DPGE — Term Deposits with Special Guarantee | 118,327 | 168,398 | -29.7% | 201,867 | -41.4% |
| Total | 866,197 | 1,008,755 | -14.1% | 991,412 | -12.6% |

FUNDING





OPERATING HIGHLIGHTS

CREDIT PORTFOLIO

The total credit portfolio stood at R\$ 228,7 million at the end of 2Q11, a decline of 22.6% in relation to 1Q11, and down by 32.9% when compared to 2Q11. When assigned transactions are included, the credit portfolio totaled R\$ 256,8 million, down by 23.0% and by 21.0% over 1Q12 and 2Q11, respectively. Specifically in the case of the Middle Market portfolio there was a contraction of 20.2% over 1Q12, amounting to R\$ 232,5 million. The reduction in the Middle Market portfolio was part of management's strategy to protect the cash position amid the recent increase in delinquencies in the market.

| Credit Portfolio (R\$/thousands) | jun.12 | mar.12 | (%) Var. | jun.11 | (%) Var. |
|---|----------|----------|-----------------|----------|----------|
| Middle Market | 232,458 | 291,247 | -20.2% | 328,867 | -29.3% |
| Loans | 205,647 | 260,898 | -21.2% | 292,171 | -29.6% |
| Bills Discounted | 7,683 | 7,272 | 5.7% | 8,619 | -10.9% |
| Financing | 18,800 | 15,408 | 22.0% | 12,113 | 55.2% |
| On-lending | - | 3,269 | - | 10,959 | - |
| Others | 329 | 4,401 | -92.5% | 5,006 | -93.4% |
| Retail | 16,036 | 26,626 | -39.8% | 33,457 | -52.1% |
| Payroll-deductible loans + CDC – Others (*) | 341 | 566 | -39.7% | 1,157 | -70.5% |
| Vehicle finance | 15,695 | 26,061 | -39.8% | 32,300 | -51.4% |
| Total Assets | 248,494 | 317,874 | -21.8% | 362,324 | -31.4% |
| PDD - Middle Market | (15,582) | (15,160) | 2.8% | (13,889) | 12.2% |
| PDD – Retail Market | (4,116) | (7,218) | -43.0% | (7,656) | -46.2% |
| Total Net Assets | 228,796 | 295,495 | -22.6% | 340,779 | -32.9% |
| CDC (Assigned) | 35,812 | 47,544 | -24.7% | 117,835 | -69.6% |
| PDD CDC (Assigned) | (7,844) | (9,549) | -17.9% | (19,926) | -60.6% |
| Total Portfolio | 256,764 | 333,490 | -23.0% | 438,688 | -41.5% |

^(*) Includes CDC, overdrafts, bills discounted and others.

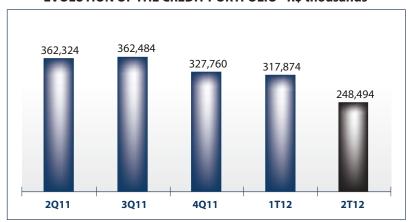
The average tenor of the middle market portfolio remained stable at 6 months in 2Q12, although the decline observed over recent quarters continued, as a result of the greater proportion of loans with shorter maturities and the reduction in CDC.

The personal loan portfolio stood at R\$ 51,8 million (including CDC) at June 30, 2012, a drop of 30.1% in relation to 1Q12. This decline reflects the Bank's strategy, namely the assignment of its CDC portfolio at the end of 2009, and a complete halt to new transactions of this nature.

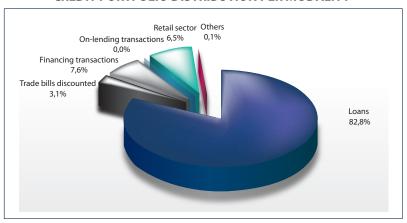


BANCO PAULISTA is still incurring CDC-related expenses, and this situation will prevail until the transactions assigned with co-obligation have matured. These expenses primarily involve pre-payments, provisions for doubtful loans, insurance and collection expenses. These expenses show a quarter-to-quarter decline, and they are expected to decline even more significantly by the end of the year, given the sharp reduction in the portfolio.

EVOLUTION OF THE CREDIT PORTFOLIO - R\$ thousands



CREDIT PORTFOLIO DISTRIBUTION PER MODALITY



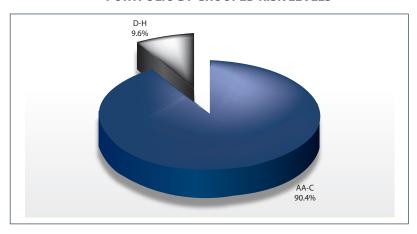
Loans

Loans via call account to meet companies' working capital requirements, with partial amortization of principal permitted at any time up to the final maturity date. These also consist of loans for no specific purpose under the following modalities: Bank Credit Notes, Commercial Credit Notes and Industrial Credit Notes. At the end of 2Q12 BANCO PAULISTA had a total loan portfolio of R\$ 205,6 million.

PORTFOLIO AND RISK LEVEL-BASED PROVISIONS

| Classific. | (%) Provision Required | Past due | Outstanding maturities | Total Portfolio | (%) Relative Participation | Provision for Past Dues | Provision for Outstanding Maturities | Total Provision | Provision Excl. CDC | Provision CDC |
|------------|---------------------------|----------|---------------------------|--------------------|-------------------------------|----------------------------|--|--------------------|------------------------|------------------|
| AA | - | 0.0 | 0.0 | - | 0.0% | - | - | - | - | - |
| Α | 0.5 | - | 4,831 | 4,831 | 2.2% | - | 24 | 24 | 24 | - |
| В | 1.0 | 889 | 81,800 | 82,689 | 37.4% | 9 | 818 | 827 | 751 | 76 |
| C | 3.0 | 2,027 | 110,184 | 112,211 | 50.8% | 61 | 3,306 | 3,366 | 2,953 | 413 |
| D | 10.0 | 4,269 | 1,482 | 5,751 | 2.6% | 427 | 148 | 575 | 478 | 97 |
| E | 30.0 | 1,767 | 1,311 | 3,078 | 1.4% | 530 | 393 | 923 | 738 | 185 |
| F | 50.0 | 2,150 | 5 | 2,155 | 1.0% | 1.075 | 3 | 1,078 | 744 | 334 |
| G | 70.0 | 4,233 | 599 | 4,832 | 2.2% | 2.963 | 419 | 3,382 | 3,055 | 327 |
| Н | 100.0 | 4,469 | 936 | 5,405 | 2.4% | 4.469 | 936 | 5,406 | 2,651 | 2,755 |
| Total | | 19,804 | 201,148 | 220,952 | 100.0% | 9.534 | 6,047 | 15,582 | 11,393 | 4,188 |

PORTFOLIO BY GROUPED RISK LEVELS



RATIO OF NON-PERFORMING LOANS (D-H Portfolio delinquencies) per Type of Client

| | jun/12 | mar/12 | jun/11 | jun/12 x mar/12 | jun/12 x jun/11 |
|---------------------|--------|--------|--------|-----------------|-----------------|
| Individuals | 1.4% | 1.3% | 1.6% | 0.1 p.p. | -0.1 p.p. |
| Corporate Customers | 3.8% | 3.5% | 1.2% | 0.3 p.p. | 2.6 p.p. |
| Total | 3.2% | 2.9% | 1.4% | 0.3 р.р. | 1.8 р.р. |

RATIO OF NON-PERFORMING LOANS (Portfolio more than 15 days past due) per Type of Client

| | jun/12 | mar/12 | jun/11 | jun/12 x mar/12 | jun/12 x jun/11 |
|---------------------|--------|--------|--------|-----------------|-----------------|
| Individuals | 1.6% | 1.6% | 1.8% | 0.1 p.p. | -0.1 p.p. |
| Corporate Customers | 4.5% | 3.5% | 1.5% | 1.0 p.p. | 3.0 p.p. |
| Total | 3.7% | 2.9% | 1.7% | 0.8 р.р. | 2.1 p.p. |

CREDIT PORTFOLIO COVERAGE RATIO (*)

| | jun/12 | mar/12 | jun/11 | jun/12 x mar/12 | jun/12 x jun/11 |
|-------|---------|---------|---------|-----------------|-----------------|
| Total | 134.98% | 163.80% | 212.46% | -28.8 p.p. | -77.5 p.p. |

(*) Coverage ratio is calculated by dividing the balance of the provision for doubtful loans by the balance of transactions more than 90 days in default



FOREIGN EXCHANGE

Since 1.992 BANCO PAULISTA has operated in the spot and future currency markets in exports, financial transactions and tourism (bank notes), a combination of the extensive variety of transactions existing in this department. It has arrangements with logistics companies, trading companies and international credit agencies. Its foreign currency centralizing banks are Bank of America Merrill Lynch, Commerzbank AG and Standard Chartered Bank, and it is also a member of SWIFT.

The principal relevant facts worthy of note in the foreign exchange area in the guarter were:

- » Over 40,000 transactions, making a record total amount of approximately US\$ 10,5 billion, representing growth of 17% over 1Q12;
- >> For more than a year the Bank has featured among the 20 largest financial institutions in trading volume, and one of the 10 largest in number of transactions, out of a total of 147 institutions (Source: Brazilian Central Bank);
- » In the case of bank notes (imports, exports and distribution of foreign and domestic currency in cash), BANCO PAULISTA provides custody at cash delivery companies in around 50 cities strategically distributed across Brazil, with more than 80 active clients, which enabled it to trade an amount exceeding US\$ 1,0 billion in the period, hoisting the Bank to the position of leader in this highly promising market.

The foreign exchange department of BANCO PAULISTA remains focused on the services segment, consolidating its excellent track record in structured transactions, thanks to proper investment and support from the technology and business areas, plus the technical knowledge and effort of its entire staff complement, whether in over-the-counter or trade-related foreign exchange transaction.

SOCOPA – SOCIEDADE CORRETORA PAULISTA

A SOCOPA, a full subsidiary of BANCO PAULISTA, operates on the domestic and international stock and commodities exchanges, in addition to brokering foreign exchange transactions for financial institutions, pension and investment funds and private and corporate investors. It also operates for private customers in general, providing personalized products such as investment clubs and managed portfolios, in addition to internet investments and home broker services through Socopa Home Broker, the first web site in Brazil offering real-time stock exchange investments.

SOCOPA advises its clients when they close foreign exchange transactions, with both BANCO PAULISTA and with other financial institutions.

The equity pick-up of SOCOPA in 2Q12 was a net loss of R\$ 1,0 million, due to the decline in transaction volumes in the quarter.

SOCOPA ended the quarter with R\$ 1,82 billion in funds under management, growth of 11.6% over 1Q12.



ASSET MANAGEMENT

The receivables fund (FIDC) market in which BANCO PAULISTA has a significant share is currently experiencing a period of consolidation and upgrading of the rules required by the Brazilian Securities Commission (CVM). The number of public offerings declined sharply during 1S12, reflecting the uncertainty surrounding the new regulatory structure for the segment. In early July, the CVM brought to the market a public hearing regarding the amendments to CVM Instruction 356, which focuses on improving the current instruction while increasing the level of responsibility of the players involved.

For 2S12, it is expected that consolidation of the new rules and substantial investments will continue, so as to adapt to the new reality being proposed by the CVM. In regard to results, margins continue to rise in the custody segment and in maintenance costs in the administration segment. During 2Q12 the Bank implemented a new FIDC custody system that will bring greater productivity gains, while at the same time enabling it to continue to meet the growing demand for this product.

Highlights:

- » Among managed portfolios and investment funds and clubs, SOCOPA ended June 30 with approximately R\$ 1,5 billion under management;
- >> Strong position in the FIDC segment, with R\$ 2,0 billion under custody and R\$ 1,2 billion under management.

RIVIERA INVESTIMENTOS

In 2011 BANCO PAULISTA invested in creating Riviera Investimentos, an asset management subsidiary of the Bank, whose focus is on meeting the demand from institutional investors for structured products. The recent scenario of falling interest rates has created the need for managers to look for fixed income assets with higher returns, a market in which Riviera is highly acknowledged.

In this quarter Riviera strengthened its position as a manager of structured funds intended for the institutional investor market, having concluded its accreditation process with the ANBIMA, ABVCAP, PRI, APIMEC and ANFIDC, while also initiating the rating process with S&P

The quarter also marked the launch of the FIP RN Naval and FIP Riviera GR Industrial Structured Funds, which have guaranteed Riviera 4th place among the dedicated pension fund managers, and 5th place in private equity and venture capital funds in the ranking of specialist magazine Institutional Investor.

The next steps are being dedicated to launching a Property Investment Fund (FII), in addition to bringing the aforementioned funds into operation.



RATINGS

Retention of the ratings from two agencies is worthy of mention, as it reflects the vote of confidence the Institution enjoyed during its transition period.

Moody's attributes the following ratings to BANCO PAULISTA:

- >> Standalone Rating: E+
- » Long-term Global Local Currency Deposits: B1
- » Short-term Global Local Currency Deposits: Not Prime;
- >> Long-term foreign currency deposits: B1
- >> Short-term foreign currency deposits: Not Prime.
- » National Scale Long-term deposits in BR: Baa2.br
- » National Scale Short-term national scale in BR: BR-3
- » Ratings outlook: Stable

The risk agency highlights as the principal drivers of the positive changes in the ratings:

- >> The Bank's return to its traditional business environment;
- >> Enhanced corporate governance and transparency practices;
- » Diversification of funding sources.

The transition process at BANCO PAULISTA incorporates the drivers indicated by Moody's, in addition to strengthening the existing strong points such as services that provide a constant revenue base, such as foreign exchange, market services and brokerage. Following the successful restructuring process, the Institution can expect further improvement in the ratings it has been allocated.

Austin attributes the following ratings to BANCO PAULISTA:

- » Long-term credit rating: BBB
- >> Short-term rating: A-2
- » Ratings outlook: Stable

The risk rating by Austin Rating took into account the adequate financial strength intrinsic to BANCO PAULISTA, evidenced by its commitment to the minimum capitalization levels required by the Central Bank and to its on-going banking business through initiatives designed to equip the Institution with a corporate governance structure and best practices, the achievement of better economic results and safe and controlled growth in lending. It takes into account the maintenance of good levels of liquidity and proper matching of asset and liability maturities, bolstered by a free cash position compatible with the payment of its short-term obligations.

Likewise, it takes into account the conservative position of the Treasury department, which keeps market risk and its impact on the Bank to a minimum. On the other hand, the rating reflects the accumulated losses over recent quarters and the sensitivity of the Bank's short-term earnings to the behavior of the retail portfolio, which in spite of having been discontinued, as announced last year, affected the Institution's performance in 2010.



BASEL RATIO

As at June 30, 2012, the Basel Ratio as ascertained in accordance with Resolution 2.099, as amended by Resolutions 3.444 and 3.490, and Circular 3.360, stood at 21.3%, (18.0% in 1Q12 and 18.8% in 2Q11). The Bank is comfortable with its Basel Ratio, and there is sufficient leeway for leveraging its operations as and when management deems this appropriate.



EXTERNAL AUDIT

The quarterly financial information (IFT) has been reviewed by Ernst & Young Terco, who issued an opinion on August 27 2012, with no reservations..

CONTACTS

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EXHIBIT I - BALANCE SHEET

| ASSETS - R\$ thousands | 2Q12 | 1Q12 | 2 T 11 |
|---|-----------|-----------|---------------|
| Current | 1,433,424 | 1,399,003 | 1,338,069 |
| Cash and cash equivalents | 164,222 | 150,635 | 132,296 |
| Short-term interbank investments | 290,617 | 336,706 | 138,867 |
| Securities e derivative financial instruments | 217,496 | 249,591 | 335,146 |
| Interbank relations | 27,927 | 73,854 | 83,544 |
| Credit transactions | 180,335 | 220,975 | 298,833 |
| Foreign exchange transactions | 451,954 | 320,013 | 306,141 |
| Other credits | 92,038 | 35,251 | 37,816 |
| Other valuables and assets | 8,835 | 11,978 | 5,426 |
| Long-term receivables | 114,492 | 130,013 | 183,685 |
| Interbank investments | - | - | 2,323 |
| Securities e derivative financial instruments | 1,619 | 1,094 | 51,944 |
| Credit transactions | 25,035 | 42,593 | 41,946 |
| Other credits | 87,838 | 86,326 | 73,911 |
| Other valuables and assets | - | - | 13,561 |
| Permanent assets | 82,428 | 83,341 | 49,013 |
| Investments | 78,813 | 79,769 | 45,604 |
| Fixed assets for use | 3,011 | 2,983 | 2,929 |
| Intangible Assets | 604 | 589 | 480 |
| Total Assets | 1,630,344 | 1,612,357 | 1,570,767 |

| LIABILITIES - R\$ thousands | 2Q12 | 1012 | 2011 |
|--------------------------------------|-----------|-----------|-----------|
| Current | 1,263,783 | 1,218,481 | 1,117,344 |
| Deposits | 460,145 | 571,315 | 487,733 |
| Open market funding | 162,674 | 156,500 | 146,823 |
| Interbranch and interbank relations | 17,742 | 12,104 | 8,933 |
| Liabilities for loans and on-lending | 90,655 | 93,881 | 85,314 |
| Derivative financial instruments | - | - | 1,270 |
| Foreign exchange portfolio | 453,907 | 314,728 | 294,107 |
| Other liabilities | 78,660 | 69,953 | 93,164 |
| Long-term liabilities | 238,714 | 270,837 | 336,209 |
| Deposits | 136,503 | 189,431 | 255,857 |
| Acceptances and securities issued | 20,007 | - | - |
| Liabilities for loans and on-lending | - | - | 2,589 |
| Other liabilities | 82,204 | 81,406 | 77,763 |
| Shareholders' Equity | 127,847 | 123,039 | 117,214 |
| Capital Stock — domiciled in Brazil | 127,000 | 127,000 | 127,000 |
| Capital reserve | 97 | 97 | 97 |
| Profit reserves | 426 | (4,058) | 2,714 |
| Retained earnings/accumulated losses | 324 | - | (12,597) |
| Total Liabilities | 1,630,344 | 1,612,357 | 1,570,767 |

EXHIBIT II – STATEMENT OF INCOME

| Quarterly Statement of income - R\$ thousands | 2012 | 1Q12 | % Var. | 2011 | % Var. | 1512 | 1511 | % Var. |
|--|----------|----------|--------|----------|--------|----------|----------|--------|
| Revenue from financial intermediation | 62,890 | 73,806 | -14.8% | 76,972 | -18.3% | 136,696 | 125,636 | 8.8% |
| Credit transactions | 13,137 | 15,484 | -15.2% | 18,941 | -30.6% | 28,621 | 35,170 | -18.6% |
| Income from securities | 20,149 | 22,441 | -10.2% | 23,078 | -12.7% | 42,590 | 37,961 | 12.2% |
| Income from derivative financial instruments | (8,827) | 2,433 | - | 1,461 | - | (6,394) | 3,662 | - |
| Income from foreign exchange transactions | 38,431 | 33,449 | 14.9% | 33,492 | 14.7% | 71,880 | 48,843 | 47.2% |
| Expenses with financial intermediation | (31,442) | (32,509) | -3.3% | (34,330) | -8.4% | (63,951) | (71,615) | -10.7% |
| Funding transactions | (18,808) | (22,873) | -17.8% | (26,711) | -29.6% | (41,681) | (51,755) | -19.5% |
| Loans and on-lending transactions | (6,141) | (2,449) | - | (1,091) | - | (8,590) | (1,820) | - |
| Provision for doubtful debts | (6,493) | (7,187) | -9.7% | (6,528) | -0.5% | (13,680) | (18,040) | -24.2% |
| Gross Income from financial intermediation | 31,448 | 41,297 | -23.8% | 42,642 | -26.3% | 72,745 | 54,021 | 34.7% |
| Operating revenues (expenses) | (22,263) | (32,254) | -31.0% | (23,519) | -5.3% | (54,517) | (42,625) | 27.9% |
| Revenues from services rendered | 7,707 | 4,862 | 58.5% | 11,857 | -35.0% | 12,569 | 15,853 | -20.7% |
| Personnel expenses | (9,466) | (9,812) | -3.5% | (8,001) | 18.3% | (19,278) | (16,312) | 18.2% |
| Other administrative expenses | (12,110) | (13,985) | -13.4% | (11,780) | 2.8% | (26,095) | (19,842) | 31.5% |
| Tax Expenses | (2,935) | (3,235) | -9.3% | (5,004) | -41.3% | (6,170) | (6,651) | -7.2% |
| Income from equity interests in associate companies and subsidiaries | (956) | (2,525) | (1) | 1,905 | - | (3,481) | 1,888 | - |
| Other operating revenues | 2,658 | 3,922 | (0) | 12,034 | -77.9% | 6,580 | 12,779 | -48.5% |
| Other operating expenses | (7,161) | (11,481) | -37.6% | (24,530) | -70.8% | (18,642) | (30,340) | -38.6% |
| Operating Result | 9,185 | 9,043 | 1.6% | 19,123 | -52.0% | 18,228 | 11,396 | 60.0% |
| Non operating result | (698) | (678) | - | (815) | -14.4% | (1,376) | (2,123) | -35.2% |
| Income before taxes and minority interests | 8,487 | 8,365 | 1.5% | 18,308 | -53.6% | 16,852 | 9,273 | 81.7% |
| Income and social contribution taxes | (3,679) | (4,652) | -20.9% | (6,561) | -43.9% | (8,331) | (3,047) | 173.4% |
| Provision for income tax | (2,504) | (3,046) | (0) | (4,873) | -48.6% | (5,550) | (4,875) | 13.9% |
| Provision for social contribution tax | (1,543) | (1,876) | (0) | (3,003) | -48.6% | (3,419) | (3,005) | 13.8% |
| Deferred fiscal assets | 621 | 466 | 33.4% | 1,643 | -62.2% | 1,087 | 5,161 | -78.9% |
| Mandatory profit sharing | (253) | (195) | 0 | (328) | - | (448) | (328) | 0 |
| Net Income (Loss) | 4,808 | 3,713 | 29.5% | 11,747 | -59.1% | 8,521 | 6,226 | 36.9% |
| Loss per 1000 shares - R\$ | 21.98 | 16.98 | 29.5% | 53.71 | -59.1% | 38.96 | 25.93 | 50.2% |



EXHIBIT III – STATEMENT OF CASH FLOW

| Quarterly and Semi-Annual Statement of Cash Flow - R\$ thousands | 1512 | 1511 |
|---|-----------|----------|
| Adjusted net income for the six-month period | 21,173 | 7,868 |
| Profit/Loss for the six-month period | 8,522 | 6,226 |
| Adjustments for reconciling net loss to net cash | 12,651 | 1,642 |
| Provision for doubtful debts | 13,680 | 18,039 |
| Provisions for deferred income and social contribution taxes | (1,087) | (5,161) |
| Depreciation and amortizations | 504 | 510 |
| Equity income from subsidiaries | 3,481 | (1,888) |
| Reversal of operating provisions | (4,943) | (11,938) |
| Monetary restatement of early receipt of retail credit transactions assigned | 1,016 | 2,080 |
| Variance in assets and liabilities | 18,283 | (38,443) |
| Reduction (increase) in short-term interbank investments | 2,622 | 11,006 |
| Reduction (increase) in securities | 36,395 | (68,869) |
| Reduction (increase) in interbank relations | 52,260 | 92,799 |
| Reduction (increase) in credit transaction | 88,228 | (30,094) |
| Reduction (increase) in other credits | (358,894) | (64,321) |
| Reduction (increase) in other valuables and assets | 10,863 | 18,387 |
| Reduction (increase) in derivative financial instruments — (assets) liabilities | 1,242 | 1,979 |
| (Reduction) increase in other liabilities | 302,729 | 59,533 |
| (Reduction) Increase in deposits | (68,256) | 25,017 |
| (Reduction) Increase in liabilities for repo transaction | (48,906) | (83,880) |
| Net cash generated from operations | 39,456 | (30,575) |
| From Investments | | |
| Net cash (used) in investments | (358) | 19,631 |
| Increase in own equity | - | 20,000 |
| Acquisitions of fixed assets for use | (311) | (256) |
| Investments in intangible assets | (107) | (124) |

| Quarterly and Semi-Annual Statement of Cash Flow – R\$ thousands | 1512 | 1511 |
|--|---------|----------|
| Divestment of fixed assets for use | 60 | 11 |
| From Financing | | |
| Net cash (generated) used in financing | 45,067 | (86,999) |
| (Reduction) in funds from acceptances and securities issued | 20,007 | - |
| Increase (reduction) in liabilities for loans and on-lending | 25,060 | (86,999) |
| Increase in cash and cash equivalents | 84,165 | (97,943) |
| Cash and cash equivalents at the beginning of the six-month period | 365,156 | 363,254 |
| Cash and cash equivalents at the end of the six-month period | 449,321 | 265,311 |
| Increase in cash and cash equivalents | 84,165 | (97,943) |